

FLAP VALVE PUMPS

APRIL 2019 LAUNCH PRODUCT PRESENTATION



ABOUT IWAKI AMERICA

CONSISTS OF FOUR DIVISIONS

- IWAKI PUMPS
 - Non-Metallic Mag-Drive Chemical Transfer Pumps
 - SANWA Stainless Steel Chemical Transfer Pumps
- WALCHEM
 - Water Treatment Controllers
 - Metering Pumps
- IWAKI AQUATIC
 - Engineered Aquatic Research Systems
- IWAKI AIR AODD
 - Industrial and Pure PTFE Air-Operated Double Diaphragm Pumps

NEW PRODUCT INTRODUCTION

2" HEAVY DUTY METALLIC FLAP VALVE PUMPS



TWO MODELS AVAILABLE

TC-X500AN-HV-FLA

2" Aluminum with HNBR-Encapsulated Flap Valves and BUNA-N Diaphragms

TC-X500AS-HV-FLA

2" Aluminum with HNBR-Encapsulated Flap Valves and Santoprene Diaphragms

FLAP VALVE PUMP CHARACTERISTICS OVERVIEW

- Incorporates four flap/hinge style check valves
- Top Inlet/Bottom Discharge for heavy solids and settling fluids
- Designed and Engineered to transfer large-sized solids
- Can also Transfer Sludges and Slurries
- Very Good for Heavy and Dense Slurries
- Very Good handling of Heavy, Solids-laden Slurries
- Very Good For Slurries with Fibrous or Stringy Materials
- Sometimes Referred to as Slurry Pumps or Hinge-Valve Pumps



ABOUT THE MARKET FOR FLAP VALVE PUMPS

- Industrial/Municipal Waste Water applications 40% to 50%
 - Including small industrial and municipal waste water treatment, DAF systems, etc...
- General Industry 20% to 30%
 - Utility or Production transfer of liquids containing large solids, fibers, sedimentary particles, etc...
- Mining, Oil & Gas 20% to 30%
 - Can be used in place of Ball Check AODD pumps where large solids are present
- Food processing 20% to 30%
 - For Batching applications and ingredient transfer as well as food waste disposal

Estimated market potential in the USA, Canada, Central & South America Approximately 2000 units per year

- Small Municipal WWTP
 - Deactivated Sludge
- DAF Systems
 - Sludge from Dissolved Air Flotation Treatment
- Food & Beverage
 - Ingredient Transfer and Process Waste
- Mining
 - Solids Dewatering, Drilling Mud
- Tunneling/Boring
 - Solids Dewatering
- Construction
 - Solids Dewatering
- Spill Remediation
 - Solids-Laden Liquids
- Pet Food Manufacturing
 - Process applications & Process Waste
- Meat Processing
 - Rendering Waste
- Fiber Board & Insulation
 - Transfer Fiber-laden Slurries

- Wine / Juice
 - Fruit skins and seeds
- Industrial Waste Water Treatment
 - Solids / Sludge Handling
- Fishing Industry
 - Process Applications & Waste Transfer)
- Chemical
 - Solvents solids, Waste solids/sludge transfer
- Ceramics/Tile Manufacturing
 - Ceramic slip and Waste transfer
- Tank Recirculation / Transfer
 - Solid laden sludge and slurry
- Sump & Drainage Discharge
 - Solid laden sludge and slurry
- Magnet Manufacturing
 - Transfer raw powder laden Slurry

Pumping Chicken Bones & Skin



Pumping blood with solids



Pumping Citrus Skins and Seeds



Rental Pump for Dewatering applications



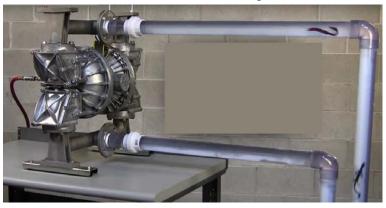
Underground Mine Dewatering Pump



DAF System Pumps



Fish Transfer / Processing



Wine Waste Transfer Pump



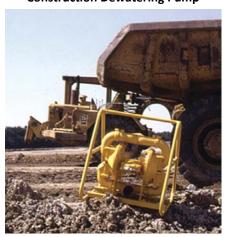
Wine / Grape Skins Transfer Pump



Mine Dewatering Pump



Construction Dewatering Pump



Mine and construction Pumps



Tank recirculation/Transfer Pump



Portable pump to Empty Sump or Pits



Tunnelling Dewatering Pumps



Spill Remediation Pump



Iwaki AIR FLAP VALVE PUMP DESIGN ADVANTAGES

Flap Valve Pumps Utilize Top-Inlet/Bottom Discharge to ensure passage of materials through the Pump

- Allows for passage of larger solids than traditional ball check AODD pumps
- Gravity assist is ideal for pumping liquids with settling solids and slurry
- Able to Transfer Sludge & Slurry with large sized hard or soft solids up to 2"
- Able to Transfer Slurries with very high percentage Solid-Laden materials
- Able to transfer Sludge & Slurry containing stringy & fibrous materials
- Able to handle Slurry with heavy or dense Sedimentary particles
- Eliminates typical damage caused by settling solids in the pump
- Flap valve pumps generate Very High Vacuum & Suction pressure
- Flap Valve Pumps have relatively High flow rates.



COMPETITOR FLAP VALVE PUMP DISADVANTAGES

- Short Flap Valve life expectancy can be from
 - Inferior Flap valve materials of construction
 - Damage to flap from abrasive passage of solids
 - Failure of the flap because of cheap and/or poorly designed flap valves
- Requires a lot of maintenance to the pump with more frequent service intervals
- Must pull the pump out of service to perform even the most basic maintenance needs
- Requires maintenance personnel to fully dismantle pump just to inspect, clean or change the flap valves
- Tend to get clogged with debris which requires more regular cleaning or inspection so have to pull the pump
- Don't handle abrasives well with aluminium construction & typically low-quality flap components
- Run with high back pressure or dead head which can lead to stalling issues
- Some pumps operate 24/7 which lead to high air consumption costs

TC-X500 SERIES FLAP VALVE PUMP OVERVIEW

Model Descriptions

TC-X500AN-HV-FLA Nomenclature

500A: 2" Aluminum Pump Heavy Duty Mechanical Air Spool Model

N: Buna-N Diaphragms and Seals

HV: Hinged Flap Valves (HNBR* Encapsulated Steel Flap Valves)

FLA: Flanged Liquid Connections (Center Ported)

TC-X500AS-HV-FLA Nomenclature

500A: 2" Aluminum Pump Heavy Duty Mechanical Air Spool Model

S: Santoprene Diaphragms and Seals

HV: Hinged Flap Valves (HNBR* Encapsulated Steel Flap Valves)

FLA: Flanged Liquid Connections (Center Ported)

Pump Performance Data

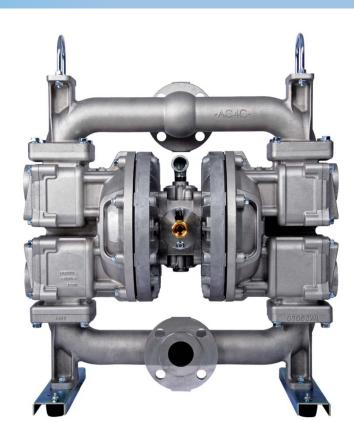
Max Flow Rate: 158.5 GPM (600 LPM) (Buna-N Diaphragms)

Max Discharge Pressure: 100 PSI (0.7 MPa)
Max Air Inlet Pressure: 100 PSI (0.7 MPa)

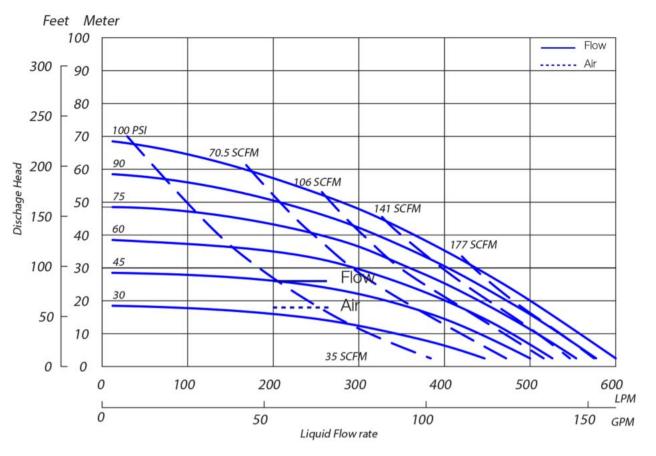
Max Solids Size: 1.2" (30mm) Spherical or 0.60" (15mm) × 1.77" (45mm) Oblong

Pump Weight: 160 Lbs. (73kg)

(*) HNBR (Highly Saturated Nitrile) has better wear and abrasion resistance than standard NBR (BUNA-N) and improve upper temperature range



TC-X500 SERIES FLAP VALVE PUMP PERFORMANCE CURVE



OPERATING POINTS OF THIS CURVE

- MAXIMUM FLOW RATE
 - UP TO 158.5 GPM (600 LPM)
- MAXIMUM DISCHARGE HEAD PRESSURE
 - UP TO 225' (68.6 M)
- MAXIMUM REQUIRED SCFM
 - UP TO 211.9 SCFM (6000 L/M)
- MAXIMUM INLET PRESSURE
 - UP TO 100 PSI (0.7 MPa)

TC-X500 SERIES PRODUCT FEATURES

Heavy Duty Construction

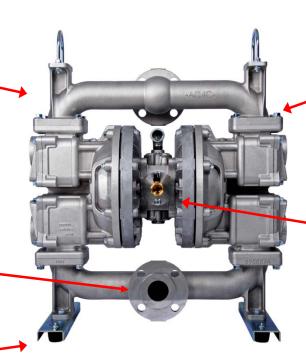
- 160 Lbs. (73 Kg) Total Net Weight
- Thick Walled Construction
- Reinforced Flanges, Legs & Manifolds
- Manifolds Require Only Four Bolts
- Heavy Duty Designed Flap Valves
- Designed to handle highly abrasive slurry
- Designed to handle 2:1 high pressure discharge

Flanged liquid Connections

- Fully Bolted Construction
- Thick & Reinforced Design

Wide, Sturdy & Stable Base

- Modular and replaceable
- Stainless Steel construction
- Drop in dimensions
- Rubber feet



All Bolted Construction.

- Fully Bolted manifolds
- Mating Surfaces are Machined

Heavy Duty Mechanical Air Motor.

- Fitted with Heavy Duty Mechanical Coil Spring-assisted, non-centering Air Spool
- Designed for very difficult & demanding liquid transfer applications
- Resists stalling and freezing in nearly all operating conditions
- Can reliability and efficiently achieve very high flow rates & high discharge heads

TC-X SERIES PRODUCT FEATURES

Vented Diaphragm Chambers

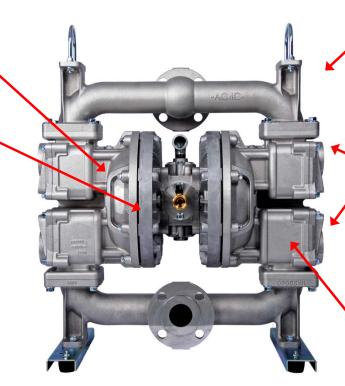
Alleviates trapped air/gas issues

Air Motor

- Heavy Duty Mechanical Air Motor
- No Oil or Grease lubrication Required
- Emissions Free Exhaust Air
- Outside Accessible Air Spools
- Unified Air Motor with Common Parts
- Efficient Air Consumption
- No Air Blow through

Additional Pump Features

- Drop-in Dimensions
- Fully Bolted Construction
- Designed for Ease of Service
- All Modular Wear Components
- High Flow Rates
- High discharge Pressures
- High Vacuum Pressures



Pump Design

- 2" Aluminium Pump
- HNBR Rubber Encapsulated Steel Flap Valves
- Top-suction / Bottom-Discharge keeps solids from settling in pump
- Integrated Flap Valve Access ports
- Permits passage of soft solids up to 2 inches

Flap Valve Access Ports (X4)

- Ease of Access for Service
- Ease of Access for Inspection
- Ease of Access for Cleaning
- No need to remove the pump from service

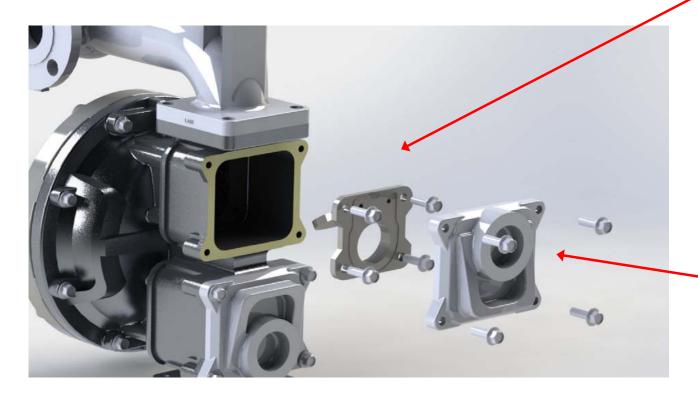
In-line maintenance facilitates servicing pump without removal from installation

HNBR Heavy-Duty Flap Valves

- Modular unit with Extended life expectancy
- Extended flex life
- Abrasion resistant
- Impact resistant
- Cut Resistant

HNBR has higher chemical temperature, abrasion and flex life when compared to standard Buna-N

TC-X SERIES PRODUCT FEATURES — FLAP VALVE BOX (EXPLODED VIEW)



Flap Valve Pump Design Features

- Fully Modular Construction
- Very Heavy Duty Design
- HNBR Rubber Encapsulated Steel
 - High mechanical strength
 - Abrasion Resistant
 - Impact Resistant
 - Cut Resistant
 - Temperature resilient
 - Chemical resistant
- Clean, Remove or Replace Directly
- Remove with Only Four Bolts
- 3rd Generation Design Latest & Greatest

Flap Valve Access Panels

- Easy External Access
- Four Bolt Access Design
- Easy Inline Maintenance
 - Easy access for service
 - Easy access for inspection
 - Easy access for cleaning

TC-X500 SERIES PRODUCT FEATURES (FLAP CHECK VALVE DESIGN)

Stroke Control Bar

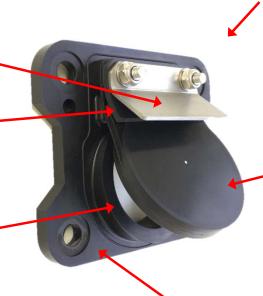
- Reduces over stroke (Over flex)
- Helps to rebound flap
- Helps Improve flex life

NBR Stroke Pad

- Reduces over stroke (Over Flex)
- Reduces impact
- Helps to rebound flap
- Helps improve flex life

HNBR Flap Seat

- Special Raised & Angled Seat Design
- Heavy duty construction
- Compensates for wear & tear over time
- Allows faster seating of flap valve
- Allows for better sealing
- Cut & abrasion resistant
- Chemical & heat resistant
- High Mechanical strength and more flexible



Modular Construction

- 4 bolts for Easy replacement
- Sold as a modular set
 - Parts can also be sold individually
- Heavy duty construction
- Rubber on rubber sealing
- Integrated gasket > No O-rings

HNBR Flap Valve

- HNBR Rubber Encapsulated steel plate
- Heavy duty construction
- Cut & abrasion resistant
- Chemical & heat resistant
- High Mechanical strength and more flexible
- Raised from Base plate to reduce chance of solids jamming / abrasion damage

HNBR Base Plate

- HNBR Rubber Encapsulated steel plate
- Heavy duty construction
- Cut & abrasion resistant
- Chemical & heat resistant
- High Mechanical strength and more flexible
- 4 bolt removal
- No gaskets or O-rings

TC-X500 SERIES TRIAL PUMP APPLICATION (GYPSUM TRANSFER)





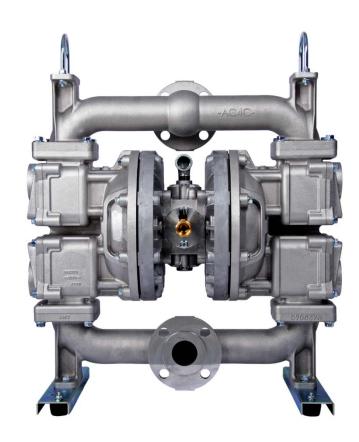
MAJOR FLAP VALVE PUMP COMPETITORS

MOST COMMON FLAP VALVE PUMP MODEL

2" Aluminium with NBR diaphragms

COMPETITIVE BRANDS

- Warren Rupp (Sandpiper HDF Series)
 - Market Leader IDEX Corporation
- Wilden (Brahma)
 - Sandpiper Copy Dover Corporation
- Warren Rupp (Marathon MSA/MHDF Series)
 - Sandpiper Private Label IDEX Corporation
- Warren Rupp (Blagdon X25/X50/X75 Series)
 - Sandpiper Based Design IDEX Corporation
- Yamada (SolidPRO Series)
 - Since 2007 Original design by Shigiru Murata (YTS)
- ARO (PF20 Series)
 - ARO Designed Ingersoll Rand Corporation



MAJOR FLAP VALVE PUMP COMPETITORS







SANDPIPER

WILDEN

YAMADA

MAJOR FLAP VALVE PUMP COMPETITORS







ARO

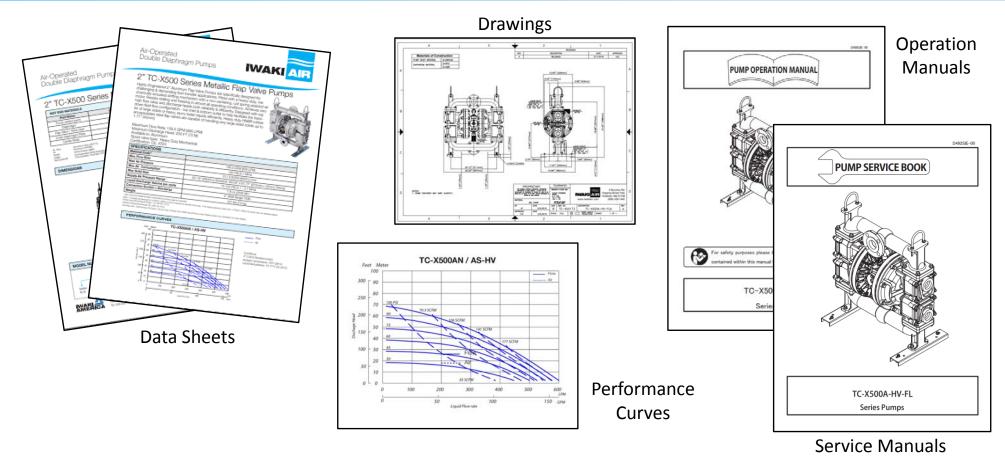
MARATHON

BLAGDON

TC-X500 SERIES COMPETITOR ANALYSIS

| SPECIFICATION | IWAKI AIR FLAP VALVE | | Yamada SOLIDSPRO SERIES | | SANDPIPER HDF SERIES | | Wilden BRAHMA SERIES | | ARO PF20R/Y SERIES | |
|------------------------|----------------------|----------------|-------------------------|---------|---|---------|----------------------|---------|------------------------|---------|
| | ENGLISH | METRIC | ENGLISH | METRIC | ENGLISH | METRIC | ENGLISH | METRIC | ENGLISH | METRIC |
| MAX FLOW RATE | 158.5 GPM | 600 LPM | 158.5 GPM | 600 LPM | 208 GPM | 787 LPM | 169 GPM | 640 LPM | 172 GPM | 651 LPM |
| MAX INLET AIR PRESSURE | 100 PSI | 0.7 MPa | 100 PSI | 0.7 MPa | 100 PSI | 0.7 MPa | 125 PSI | .86 Map | 120 PSI | .83 MPa |
| MAX SLURRY SIZE | 1.8" | 45 mm | 1.18" | 30 mm | 2' | 50 mm | 2" | 51 mm | 2" | 50 mm |
| DRY SUCTION LIFT | 16.5' | 5.0 m | 24' | 7.2 m | | | 24.3' | 7.4 m | 14' | 4.2 m |
| WET SUCTION LIFT | 26.3' | 8.0 m | | | | | 29.5' | 9.0 m | | |
| CONNECTION SIZE(S) | 2" FLANGE | | 2" FLANGE/NPT | | 2" NPT | | 2" FLANGE | | 2" NPT/FLANGE | |
| WETTED MATERIALS | ALUMINUM | | ALUMINUM | | ALUMINUM, CAST IRON, STAINLESS STEEL | | ALUMINUM, CAST IRON | | ALUMINUM, CAST IRON, | |
| - | | | | | | | | | STAINLESS STEEL | |
| DIAPHRAGM MATERIALS | BUNA, Santoprene | | BUNA | | BUNA, NEOPRENE, HYTREL, Santoprene, EPDM | | BUNA, NEOPRENE | | Santoprene, BUNA, | |
| | | | | | | | | | PTFE/Santoprene, Viton | |
| FLAP VALVE MATERIAL | HNBR | | HNBR | | | | BUNA, NEOPRENE | | EPDM, BUNA, Viton, | |
| | | | | | | | | | POLYURETHANE | |
| AIR MOTOR TYPE | MECHANICAL | | C-SPRING SLEEVE & SPOOL | | SPOOL VALVE | | PRO-FLO SHIFT | | UNBALANCED SPOOL | |
| MAX DISCHARGE/CYCLE | .925 G | 3.5 L | .791 G | 3.0 LPM | .47 G | 1.8 L | .475 G | 1.8 L | 1.4 G | 5.3 L |
| PRODUCT WEIGHT | 160 LBS. | 78 KG | 115 LBS. | 52 KG | 88 LBS. | 39.9 KG | 81 LBS. | 37 KG | 166 LBS. | 75.4 KG |
| MAX AIR CONSUMPTION | 211.9 SCFM | 6000 LPM (ANR) | | | | | | | 140 SCFM | · |

TC-X500 SERIES PRODUCT SUPPORT MATERIALS



Available for Download at www.lwakiAIR.com